

CONTRACTING



ONE SOLUTION AGENCY

✓ It starts here; your future, your career, our family!

START



TIER ONE BY AFLAC

- Final Expense & Medicare Supplement
- Underwritten by Aetna on Aflac Paper
- Processing = **1 Week**

AFLAC ANCILLARY

- Cancer, Critical Illness, Accident, Dental/Vision/Hearing
- Paid As-Earned, Levelized, and Quarterly
- Processing = **3-4 Weeks**



YOUR INSURANCE GROUP

- Transamerica, AIG/Corebridge...
- Processing **after you complete the applications** = 3-4 Weeks

STEP 1: Invite to SureLC

- You will be sent an invite from Joelia Ruiz.

**EMAIL BO@ONESOLUTIONAGENCY.COM IF YOU LOSE THE REFERENCE TOKEN OR YOUR LINK EXPIRES.*

STEP 2: SureLC Appointments

- Apply for the carriers you want; we suggest Transamerica and AIG/Corebridge.
- Free Anti-Money Laundering (AML) certification.
- Continuing Education,
- Add/Renew State Licenses.

**EMAIL BO@ONESOLUTIONAGENCY.COM FOR STATUS UPDATES OR QUESTIONS.*

ENROLLING



CABOOM LEADS

DISCOUNT CODE:
"OneSolution"



AGENTONE

- Simple CRM
- AI & Automations
- Call, Text, Email

**LEADS ARE IMPORTED IN THE CRM.*

***THE CRM AI & AUTOMATIONS ARE DESIGNED TO SUPPLEMENT AN AGENT NOT REPLACE THE AGENT'S EFFORTS.*



INTEGRITY QUOTING

- Quote all Contracted Carriers.
- Bulk Quoting for Open Enrollment.



TIER ONE BY AFLAC

- Aetna Enrollment Portal
- Quote & Enroll Final Expense/Med Supp



AFLAC ANCILLARY

- Use the Aetna Portal link to Enroll.
- Check your email for your personal weblink you can share with clients.



TRANSAMERICA

- iGO e-APP Enrollment Portal
- Quote & Enroll Life, FE, IUL, Annuities

ALSO AVAILABLE

Annuity, Whole/Term Life, and Index Universal Life



COREBRIDGE

- ConsultantDIRECT Enrollment Portal
- Quote & Enroll Final Expense

GUARANTEED ISSUE!

**WITH EXCEPTIONS AND CONSIDERATIONS.*

RESOURCES



ONE SOLUTION AGENCY

- Recordings and resources for selling.
- How to use the CRM and other systems.



Wednesday Onboarding
(BY ANNOUNCEMENT)



Friday Fire-Up
(CLICK FOR CALENDAR)



TIER ONE BY AFLAC

- Most recognized insurance brand.



AFLAC ANCILLARY

- Direct products for cross selling.



TRANSAMERICA

- All around great offerings with less underwriting questions.

AGENT FIELD GUIDE



COREBRIDGE

- Guaranteed Issue.

AGENT FIELD GUIDE